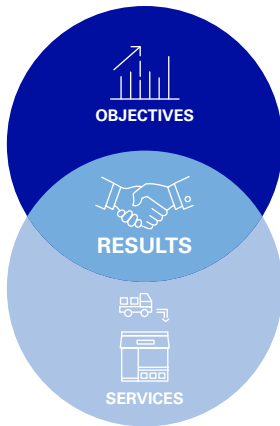


NORTH AMERICA AND UNITED KINGDOM

Fashion and Fine Jewelry Retailer



“Developed and executed omnichannel strategy that lifted revenue across web, wholesale and retail channels beyond forecast; created speed to market opening 15-20 stores/year deploying national team”

Services

- Site Selection Management
- Asset Management
- Lease Administration

Objectives

Create Strategy and customize a New Store Development program for a start-up company operating 10 stores in Texas that aligns with company’s omnichannel strategy, and grow nationally – now +100 and counting. Establish portfolio infrastructure and compliance through full Lease Administration and Asset Management services.

Results

- Services provided from 2014 – present day
- Developed international growth strategies
- +100 locations across U.S. and Europe (growing 15-20/year)
- Average size 1,800 SF (167.22 SM)

Lease Administration

- +\$200K in audit savings since inception (143% ROI)
- Audit savings found during annual invoice review and ongoing account management
- Savings examples include: administration fees, manager fees, cap rates, utility services, escrow corrections, parking fees, security charges, etc.